

2022/23 Mittelstand manager magazi

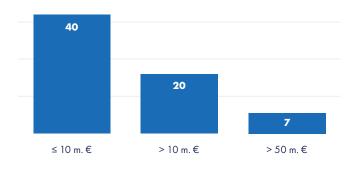
MERGERS & ACQUISITIONS

The decision about buying or selling a company usually has enormous consequences and often entails a new strategic direction in the company's history.

ightarrow for more information please visit kittl-partner.de

We support you in the management of such significant transactions with our high level of competence, extensive experience and an integrated consulting approach to financial, legal and tax aspects. Share deals, asset deals or complex international transaction structures - we support you from A to Z in planning, structuring, financing and implementing all stages of a transaction with professional know-how and practical transaction experience.

In the last 10 years we supported more than 70 transactions with a total transaction volume of more than 900 million euros: 7 of which with a transaction volume of more than 50 million euros, 20 of which with more than 10 million euros and 40 of which with a transaction volume of up to 10 million euros.



OUR EXPERIENCED LAWYERS, TAX CONSULTANTS AND AUDITORS ATTEND TO THE FOLLOWING MATTERS:

- Preparing transactions and drafting transaction concepts
- Compiling sales documents (teaser, information memorandum)
- Conducting valuation analyses using multiples and/or DCF methods
- Conducting and organising legal, tax and financial audits of the target company or companies (legal, tax, financial due diligence)
- Tax structuring of transactions
- Supporting and managing purchase price and contract negotiations
- Preparing purchase agreements (APA/SPA)
- Supporting the signing and closing of transaction contracts
- Supporting the post-closing process and post-merger integration

With the interdisciplinary collaboration of various professionals from different fields of expertise we are proud to offer a comprehensive range of tax, legal and financial valuation services.

However, not only are the companies involved faced with increasing requirements, a more and more process-driven environment also increases the requirements for the governing bodies of the companies involved, especially with regard to compliance issues. So, only integrated and multidisciplinary consulting services provided by an experienced team can ensure that the parties concerned will identify the risks associated with an M&A transaction and address them appropriately while considering the parties' commercial objectives.

We accomplish this by working closely with our clients and are always guided by your objectives to achieve the best possible success in negotiations.

YOUR CONTACTS

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